STATEMENT OF AUDITED RESULTS FOR THE YEAR ENDED 31ST MARCH , 2012

PART-I

| $\begin{aligned} & \text { S. } \\ & \mathrm{N} \\ & \mathrm{o} . \end{aligned}$ | PARTICUL ARS | STANDALONE |  |  | STANDALONE <br> YEAR ENDED |  | CONSOLIDATED <br> YEAR ENDED |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | QUARTER ENDED |  |  |  |  |  |  |
|  |  | $\begin{gathered} \text { 31-03- } \\ 2012 \\ \text { (UNAUD } \\ \text { ITED) } \end{gathered}$ | $\begin{aligned} & \text { 31-12- } \\ & 2011 \\ & \text { (UNAUD } \\ & \text { ITED) } \end{aligned}$ | $\begin{aligned} & \text { 31-03- } \\ & \text { 2011 } \\ & \text { (UNAUD } \\ & \text { ITED) } \end{aligned}$ | $\begin{gathered} 31- \\ 03- \\ 2012 \\ \text { (AUDI } \\ \text { TED) } \end{gathered}$ | $\begin{gathered} 31- \\ 03- \\ 2011 \\ \text { (AUDI } \\ \text { TED) } \end{gathered}$ | $\begin{gathered} 31- \\ 03- \\ 2012 \\ \text { (AUDI } \\ \text { TED) } \end{gathered}$ | $\begin{gathered} 31- \\ 03- \\ 2011 \\ \text { (AUDI } \\ \text { TED) } \end{gathered}$ |
|  | Sales <br> Qty. ( In <br> Nos.) | $\begin{array}{r} 285,83 \\ 6 \end{array}$ | $\begin{array}{r} 193,52 \\ 0 \end{array}$ | $\begin{array}{r} 243,97 \\ 4 \end{array}$ | $\begin{array}{r} 852,9 \\ 25 \end{array}$ | $\begin{array}{r} 895,0 \\ 72 \end{array}$ |  |  |
| 1 | Income <br> from <br> Operatio <br> ns |  |  |  |  |  |  |  |
|  | Gross <br> Sales <br> (Inclusiv <br> e of <br> Excise <br> Duty) | 41,015 | 28,034 | 33,532 | $\begin{array}{r} 123,4 \\ 79 \end{array}$ | $\begin{array}{r} 120,3 \\ 12 \end{array}$ | $\begin{array}{r} 123,7 \\ 55 \end{array}$ | $\begin{array}{r} 120,5 \\ 60 \end{array}$ |
|  | Less: <br> Excise Duty | 4,121 | 2,659 | 3,165 | 11,94 2 | 11,40 2 | 11,94 2 | $\begin{array}{r} 11,40 \\ 2 \end{array}$ |
| a) | Net <br> Sales/ <br> Income from Operatio ns | 36,894 | 25,375 | 30,367 | $\begin{array}{r} 111,5 \\ 37 \end{array}$ | $\begin{array}{r} 108,9 \\ 10 \end{array}$ | $\begin{array}{r} 111,8 \\ 13 \end{array}$ | $\begin{array}{r} 109,1 \\ 58 \end{array}$ |
| b) | Other Operatin g Income | 17 | 16 | 38 | 31 | 49 | 240 | 89 |
|  | Total Income from operation s(a+b) | 36,911 | 25,391 | 30,405 | $\begin{array}{r} 111,5 \\ 68 \end{array}$ | $\begin{array}{r} 108,9 \\ 59 \end{array}$ | $\begin{array}{r} 112,0 \\ 53 \end{array}$ | $\begin{array}{r} 109,2 \\ 47 \end{array}$ |
| 2 | Expenses |  |  |  |  |  |  |  |


|  | a) Cost of material consume d | 26,032 | 18923 | 22,349 | 80,38 3 | $\begin{array}{r} 83,37 \\ 9 \end{array}$ | $\begin{array}{r} 80,61 \\ 4 \end{array}$ | $\begin{array}{r} 83,56 \\ 8 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | b) <br> Purchase <br> of stock <br> in trade | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | c) <br> Changes in inventori es of finished goods, work in progress and stock in trade | 603 | (325) | 158 | 133 | (109) | 141 | (114) |
|  | d) Employe es benefit expenses | 2,259 | 2,325 | 1,677 | 8,684 | 6,681 | 8,888 | 6,730 |
|  | e) <br> Deprecia tion and amortisat ion expense | 1,939 | 1,218 | 1,084 | 5,301 | 4,055 | 5,319 | 4,061 |
|  | f) Other <br> Expenses | 3,777 | 2,728 | 3,529 | $\begin{array}{r} 12,67 \\ 3 \end{array}$ | $\begin{array}{r} 11,56 \\ 6 \end{array}$ | $\begin{array}{r} 12,76 \\ 1 \end{array}$ | $\begin{array}{r} 11,61 \\ 9 \end{array}$ |
|  | $\begin{aligned} & \text { f) Total } \\ & (a+b+c+d \\ & +e+f) \end{aligned}$ | 34,610 | 24,869 | 28,797 | $\begin{array}{r} 107,1 \\ 74 \end{array}$ | $\begin{array}{r} 105,5 \\ 72 \end{array}$ | $\begin{array}{r} 107,7 \\ 23 \end{array}$ | $\begin{array}{r} 105,8 \\ 64 \end{array}$ |
| 3 | Profit from Operatio ns before other Income, finance cost \& Exception al Items(1- | 2,301 | 522 | 1,608 | 4,394 | 3,387 | 4,330 | 3,383 |


|  | 2) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4 | Other Income | 30 | 411 | 39 | 1,158 | 1,358 | 1,157 | 1,380 |
| 5 | Profit from ordinary activities before finance cost and exception al items(3+ 4) | 2,331 | 933 | 1,647 | 5,552 | 4,745 | 5,487 | 4,763 |
| 6 | Finance Cost | 768 | 715 | 491 | 2,591 | 1,543 | 2,591 | 1,543 |
| 7 | Profit from ordinary activities after finance cost but before Exception al Items (5-6) | 1,563 | 218 | 1,156 | 2,961 | 3,202 | 2,896 | 3,220 |
| 8 | Exceptio nal Items | 2902 | 0 | 0 | 2902 | 0 | 2902 | 0 |
| 9 | Profit from Ordinary Activities before tax (7-8) | 4,465 | 218 | 1,156 | 5,863 | 3,202 | 5,798 | 3,220 |
| $\begin{aligned} & 1 \\ & 0 \end{aligned}$ | Tax <br> Expenses | 945 | 11 | 60 | 1023 | 347 | 1023 | 355 |
| $\begin{aligned} & 1 \\ & 1 \end{aligned}$ | Net <br> profit <br> from <br> ordinary <br> activities <br> after tax <br> (9-10) | 3520 | 207 | 1,096 | 4,840 | 2,855 | 4,775 | 2,865 |
| 1 2 | Extraordi nary items | 0 | 0 | 0 | 0 | 0 | 0 | 0 |


| $\begin{aligned} & 1 \\ & 3 \end{aligned}$ | Net Profit for the period (11-12) | 3,520 | 207 | 1,096 | 4,840 | 2,855 | 4,775 | 2,865 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 1 \\ & 4 \end{aligned}$ | Share the profit of associate s | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & 1 \\ & 5 \end{aligned}$ | Minority interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\begin{aligned} & 1 \\ & 6 \end{aligned}$ | Net Profit after taxes, minority interest and share of profit of associate s ( $13+14+1$ 5) | 3,520 | 207 | 1,096 | 4,840 | 2,855 | 4,775 | 2,865 |
| $\begin{aligned} & 1 \\ & 7 \end{aligned}$ | Paid up equity share capital | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 | 1200 |
| $\begin{aligned} & 1 \\ & 8 \end{aligned}$ | Face value of share (Rs.) | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| $\begin{aligned} & 1 \\ & 9 \end{aligned}$ | Reserves excludin g <br> Revauati on Reserves as per balance sheet of previous accounti ng year |  |  |  | $\begin{array}{r} 25,88 \\ 5 \end{array}$ | $\begin{array}{r} 21,81 \\ 1 \end{array}$ | $\begin{array}{r} 25,85 \\ 0 \end{array}$ | $\begin{array}{r} 21,83 \\ 4 \end{array}$ |
| $\begin{aligned} & 2 \\ & 0 \end{aligned}$ | Basic \& diluted earning per share | 5.87 | 0.35 | 1.83 | 8.07 | 4.76 | 7.96 | 4.78 |


| (not <br> annualise <br> d) Rs |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

PART-II

| S.No | PARTICULARS | QUARTER ENDED |  |  | YEAR ENDED |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 31-03- \\ 2012 \\ \text { (UNAUDIT } \\ \text { ED) } \end{gathered}$ | $\begin{gathered} 31-12- \\ 2011 \\ \text { (UNAUDIT } \\ \text { ED) } \end{gathered}$ | $\begin{gathered} 31-03- \\ 2011 \\ \text { (UNAUDIT } \\ \text { ED) } \end{gathered}$ | $\begin{gathered} 31-03- \\ 2012 \\ \text { (AUDITED } \\ \text { ) } \end{gathered}$ | $\begin{gathered} \text { 31-03- } \\ 2011 \\ \text { (AUDITED } \\ \text { ) } \end{gathered}$ |
| A | PARTICULARS OF SHAREHOLDING |  |  |  |  |  |
| 1 | Pubilc <br> Shareholding |  |  |  |  |  |
|  | - Number of Shares | $\begin{array}{r} 3,59,88,6 \\ 00 \end{array}$ | $\begin{array}{r} 3,59,88,6 \\ 00 \end{array}$ | $\begin{array}{r} 3,59,88,6 \\ 00 \end{array}$ | $\begin{array}{r} 3,59,88, \\ 600 \end{array}$ | $\begin{array}{r} 3,59,88, \\ 600 \end{array}$ |
|  | - Percentage of Shareholdings | 59.99 \% | 59.99 \% | 59.99 \% | 59.99 \% | 59.99 \% |
| 2 |  <br> Promoters group <br> Shareholding |  |  |  |  |  |
| a) | Pledged/Encum bered |  |  |  |  |  |
|  | - Number of Shares | - | - | - | - | - |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 0.00 \% | 0.00 \% | 0.00 \% | 0.00 \% | 0.00 \% |
|  | - Percentage of shares (as a \% of the total share capital of the company) | 0.00 \% | 0.00 \% | 0.00 \% | 0.00 \% | 0.00 \% |
| b) | Nonencumbered |  |  |  |  |  |
|  | - Number of | 2,40,00,0 | 2,40,00,0 | 2,40,00,0 | 2,40,00, | 2,40,00, |


|  | shares | 00 | 00 | 00 | 000 | 000 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | - Percentage of <br> shares (as a \% <br> of the total <br> shareholding of <br> the Promoter <br> and Promoter <br> group) | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ | 100.00 <br> $\%$ | 100.00 <br> $\%$ |
| - Percentage of <br> shares (as a \% <br> of the total share <br> capital of the <br> company) | $40.01 \%$ | $40.01 \%$ | $40.01 \%$ | $40.01 \%$ | $40.01 \%$ |  |


| S. <br> No. | PARTICULARS | QUARTER ENDED <br> 31ST MARCH, 2012 |
| :--- | :--- | :---: |
| B | INVESTOR COMPLAINTS |  |
|  | Pending at the beginning of quarter | 1 |
|  | Received during the quarter | 1 |
|  | Disposed off during the quarter | 0 |
|  | Remaining unresolved at the end of the quarter |  |

## Note:

1) The statement of Assets and Liabilities as required under Clause $41(\mathrm{v})(\mathrm{b})$ of the Listing Agreement is as under:-

|  | STANDALONE |  | CONSOLIDATED |  |
| :--- | ---: | ---: | ---: | ---: |
|  | YEAR ENDED |  |  |  |


| Sub Total - <br> Shareholders' Funds | 27,085 | 23,011 | 27,050 | 23,034 |
| :---: | :---: | :---: | :---: | :---: |
| 2. Non-Current Liabilities |  |  |  |  |
| (a) Long Term Borrowings | 13,610 | 7,671 | 13,610 | 7,671 |
| (b) Deferred Tax <br> Liabilities (net) | 2,464 | 1,456 | 2,464 | 1,456 |
| (c) Other LongTerm Liabilities | 26 | 21 | 26 | 21 |
| (d) Long-Term Provisions | 187 | 173 | 190 | 173 |
| Sub Total - Non Current Liabilities | 16,287 | 9,321 | 16,290 | 9,321 |
| 3. Current Liabilities |  |  |  |  |
| (a) Short Term Borrowings | 16,835 | 9,181 | 16,835 | 9,181 |
| (b) Trade Payables | 15,858 | 11,345 | 15,872 | 11,384 |
| (c) Other Current <br> Liabilities | 7,455 | 11,908 | 7,512 | 11,959 |
| (d) Short-Term Provisions | 873 | 641 | 850 | 640 |
| Sub Total - Current Liabilities | 41,021 | 33,075 | 41,069 | 33,164 |
| TOTAL-EQUITY AND LIABILITIES | 84,393 | 65,407 | 84,409 | 65,519 |
| B. ASSETS |  |  |  |  |
| 1. Non-Current Assets |  |  |  |  |
| (a) Fixed Assets | 47,619 | 33,986 | 47,732 | 34,078 |
| (b) Non Current Investments | 250 | 217 | 0 | 0 |
| (c) Long-Term <br> Loans and Advances | 4,107 | 5,460 | 4,125 | 5,472 |
| Sub Total - Non Current Assets | 51,976 | 39,663 | 51,857 | 39,550 |
| 1. Current Assets |  |  |  |  |


| (a) Inventories | 17,843 | 13,355 | 17,922 | 13,511 |
| :--- | ---: | ---: | ---: | ---: |
| (b) Trade Receivable | 7,683 | 5,385 | 7,639 | 5,170 |
| (c) Cash and bank <br> Balances | 1,167 | 1,830 | 1,201 | 2,049 |
| (d) Short Term <br> Loans and Advances | 5,698 | 5,144 | 5,764 | 5,209 |
| (c) Other Current <br> Assets | 26 | 30 | 26 | 30 |
| Sub Total - Current <br> Assets | $\mathbf{3 2 , 4 1 7}$ | $\mathbf{2 5 , 7 4 4}$ | $\mathbf{3 2 , 5 5 2}$ | $\mathbf{2 5 , 9 6 9}$ |
| TOTAL ASSETS | $\mathbf{8 4 , 3 9 3}$ | $\mathbf{6 5 , 4 0 7}$ | $\mathbf{8 4 , 4 0 9}$ | $\mathbf{6 5 , 5 1 9}$ |

2) The above unaudited results for the quarter ended 31st March, 2012 and the audited results for the year ended 31st March 2012 were reviewed by Audit Committee and approved by the Board of Directors in their meetings held on 28th May, 2012.
3) The Board of Directors at their meeting considered and recommended a divided aggregation Rs. 660 Lacs i.e Rs1. 10 per share of face value Rs. $2 /$ - each subject to the approval of the Shareholders.
4) The company's operations comprise of only one segment i.e. parts \& components for Automotive Airconditioning systems.
5) The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date unaudited figures upto the IIIrd quarter of the current financial year.
6) Tax Expenses are net of MAT credit recoverable and include Current Tax and Deferred tax.
7) Exceptional items represent profit on sale of Immovable property.
8) Consolidated Financial Statement has been prepared in accordance with Accounting Standard21 " Consolidated Financial Statements" and Accounting Standard - 27 "Financial Reporting of Interest in J oint Ventures". The above results includes the financial results of wholly owned subsidiary, Thai Subros Ltd, Thailand and proportionate ( $26 \%$ ) figures of J oint Venture, DENSO Subros Thermal Engineering Centre India Limited.
9) The figures of the previous periods have been regrouped, where ever necessary, conform to the current quarter's / year's classification.
for SUBROS LIMITED

Place: New Delhi
Date : 28th May, 2012

RAMESH SURI
CHAIRMAN

